


SOUTH SANTA BARBARA COUNTY RESIDENTIAL STATISTICS

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april YTD 2024

SINGLE FAMILY



\$3,463,842
Average Sales Price

\$2,227,000
Median Sales Price

YTD

CONDOMINIUM



\$1,073,065
Average Sales Price

\$925,000
Median Sales Price

YTD

Total Sales
385
↑ 15%

\$2,811,812 ↑ 7%
Average Price

\$1,743,136 ↑ 9%
Median Price

Apr.'24 v Apr.'23



280
Singe Family Sold
Jan-April 2024 YTD

SINGLE

YTD Sales

	2023	2024	%Chg
Carpinteria	19	9	-53%
Avg	\$ 3,001,481	\$ 1,721,535	-43%
Median	\$ 1,580,000	\$ 1,675,000	6%
Goleta	61	73	20%
Avg	\$ 1,601,266	\$ 1,844,939	15%
Median	\$ 1,405,000	\$ 1,575,000	12%
Hope Ranch	10	5	-50%
Avg	\$ 8,560,906	\$ 6,285,240	-27%
Median	\$ 8,425,000	\$ 6,618,000	-21%
Montecito	37	56	51%
Avg	\$ 7,005,235	\$ 7,979,073	14%
Median	\$ 5,030,000	\$ 5,057,500	1%
Santa Barbara	109	135	24%
Avg	\$ 2,355,417	\$ 2,481,843	5%
Median	\$ 1,990,000	\$ 2,100,000	6%
Summerland	4	2	-50%
Avg	\$ 5,232,288	\$ 3,200,000	-39%
Median	\$ 3,939,575	\$ 3,200,000	-19%


CONDO

YTD Sales

	2023	2024	%Chg
Carpinteria	14	22	57%
Avg	\$ 713,286	\$ 837,735	17%
Median	\$ 783,000	\$ 805,750	3%
Goleta	33	34	3%
Avg	\$ 903,227	\$ 1,049,891	16%
Median	\$ 880,000	\$ 937,500	7%
Montecito	6	2	-67%
Avg	\$ 2,449,500	\$ 3,100,000	27%
Median	\$ 2,550,000	\$ 3,100,000	22%
Santa Barbara	44	47	7%
Avg	\$ 1,262,001	\$ 1,113,703	-12%
Median	\$ 1,095,000	\$ 1,010,000	-8%
Summerland	0	0	n/a
Avg	\$ 0	\$ 0	
Median	\$ 0	\$ 0	



105
Condos Sold
Jan-April 2024 YTD



ALL-CASH Sales
52%



Condominium
Jan-Apr '24 v Jan-Apr '23

↑ **8%**

2024 **105** Total Sales
2023 **97** Total Sales

↓ **-5%**

2024 **\$1,073,065** Average
2023 **\$1,134,201** Average

← **0%**

2024 **\$925,000** Median
2023 **\$925,000** Median



Single Family
Jan-Apr '24 v Jan-Apr '23

↑ **17%**

2024 **280** Total Sales
2023 **240** Total Sales

↑ **7%**

2024 **\$3,463,842** Average
2023 **\$3,238,241** Average

↑ **11%**

2024 **\$2,227,000** Median
2023 **\$2,000,000** Median