

South Santa Barbara County Sales by Area

INDICATES NON-MLS SALES **INDICATES CONDOMINIUM** **INDICATES CASH SALE**

February 2020

Carpinteria	
\$500,000	5455 8TH ST #64
\$520,000	5455 8 ST #82
\$590,000	1045 PALMETTO WAY C
\$615,000	4515 CARPINTERIA AVE G
\$642,000	4692 CARPINTERIA AVE #5
\$675,000	4621 7TH ST
\$695,000	3375 FOOTHILL RD 624
\$917,500	1296 BYRNES LN
\$996,000	1472 EUCALYPTUS ST
\$1,037,500	4725 EL CARRO LN
\$1,058,500	1110 VALLECITO RD
\$1,089,000	1297 BYRNES LN
\$1,645,000	1147 VALLECITO RD
\$1,762,500	396 TORO CANYON RD
\$6,800,000	4188 FOOTHILL RD

\$19,543,000 Total Volume
\$1,302,867 Avg
\$917,500 Median
15 Sales

Goleta	
\$565,500	532 MILLS WAY
\$450,000	483 LINFIELD PL D
\$470,000	216 MORETON BAY LN # 1
\$487,500	483 LINFIELD PL A
\$580,000	345 KELLOGG WAY #27
\$590,000	7164 DEL NORTE DR
\$730,000	6526 LONGBOARD CT
\$749,000	46 SAN ROSSANO DR
\$764,000	6070 ASHLEY PL
\$770,000	5671 EKWILL ST # 101
\$825,000	547 RIPLEY ST
\$830,000	563 HALKIRK ST
\$830,500	5671 EKWILL ST # 105
\$840,000	5668 SURFRIDER WAY # 101
\$850,000	626 ARDMORE DR
\$855,000	145 GERARD DR
\$917,000	126 LA PATERA LN
\$920,000	505 LOS VERDES DR
\$1,015,000	35 SANDERLING LN
\$1,100,000	6224 STOW CANYON RD
\$1,137,000	5849 CATHEDRAL OAKS RD
\$1,225,000	5585 SOMERSET DR
\$1,810,000	355 ISLAND OAK LN

\$19,310,500 Total Volume
\$839,587 Avg
\$830,000 Median
23 Sales

Montecito	
\$775,000	204 OLIVE MILL RD
\$1,575,000	180 SHEFFIELD DR
\$1,625,000	75 CHASE DR
\$1,825,000	123 OLIVE MILL RD
\$1,850,000	1511 EAST VALLEY RD B
\$1,900,000	1420 N JAMESON LN

Montecito CONTD	
\$2,025,000	347 RIDGECREST DR
\$2,100,000	975 KNOLLWOOD DR
\$2,245,000	355 SIERRA VISTA RD
\$2,650,000	240 OAK RD
\$2,838,000	464 MEADOWBROOK DR
\$2,863,000	1152 HILL RD
\$2,950,000	2850 TORITO RD
\$3,850,000	280 GOULD LN
\$4,000,000	1200 HOT SPRINGS LN
\$4,485,000	904 SKYVIEW DR
\$5,025,000	645 EL BOSQUE RD
\$5,050,000	808 RIVEN ROCK RD

\$49,631,000 Total Volume
\$2,757,278 Avg
\$2,447,500 Median
18 Sales

Santa Barbara	
\$491,000	1066 MIRAMONTE DR #10
\$532,500	34 W CONSTANCE AVE #4
\$542,000	618 W MISSION ST
\$560,000	303 POR LA MAR CIR
\$575,000	417 W ANAPAMU ST A
\$585,000	951 MIRAMONTE DR #5
\$594,000	2639 STATE ST V3
\$600,000	533 SAN PASCUAL ST
\$629,000	1226 CASTILLO ST 1
\$670,000	2621 STATE ST # 1
\$685,000	1621 CHINO ST
\$700,000	2641 STATE ST #4
\$715,500	1415 CASTILLO ST
\$720,000	4649 CHILON WAY
\$745,000	4602 CHILON WAY
\$752,500	1627 VILLA AVE
\$753,500	2916 VERDE VISTA DR
\$771,000	582 EL SUENO RD
\$790,000	4735 GREENWAY RD
\$800,000	1033 NIEL PARK ST
\$815,000	689 FERRARA WAY
\$835,000	2535 HACIENDA DR
\$837,500	513 W GUTIERREZ ST
\$907,000	3066 MARILYN WAY
\$912,000	3904 CAMELLIA LN
\$980,000	4004 VIA LUCERO #6
\$990,000	459 EL CIELITO RD
\$1,003,000	1625 MOUNTAIN AVE
\$1,040,000	3894 NATHAN RD
\$1,075,000	740 PADERNO CT
\$1,085,500	220 E ALAMAR AVE
\$1,105,000	3065 MARILYN WAY
\$1,120,000	180 LOMA MEDIA RD
\$1,140,000	15 SKYLINE CIR
\$1,140,000	165 DEL CANTO LN
\$1,157,500	20 BARRANCA AVE #3
\$1,165,000	3734 STATE ST # 115
\$1,170,000	3224 CALLE MARIPOSA
\$1,175,000	401 CHAPALA ST #208
\$1,177,000	1436 LAGUNA ST
\$1,179,000	316 W ALAMAR AVE
\$1,200,000	3728 DIXON ST

Santa Barbara-Cont'd	
\$1,225,000	214 SANTA BARBARA ST #A
\$1,225,000	225 E COTA # 2
\$1,246,000	2428 STATE ST
\$1,249,000	400 E PEDREGOSA ST M
\$1,259,000	263 SANTA CATALINA
\$1,275,000	212 SANTA BARBARA STR # A
\$1,325,000	202 MESA LN
\$1,339,500	101 SANTA CRUZ BLVD
\$1,386,000	1145 CRESTLINE DR
\$1,469,500	428 W ISLAY ST
\$1,480,000	2725 EXETER PL
\$1,506,500	1535 LIVE OAK LN
\$1,535,000	862 LA MILPITA RD
\$1,540,000	352 OLIVER RD
\$1,560,000	2509 CALLE MONTILLA
\$1,680,000	612 MIRAMONTE DR
\$1,695,000	118 LA VISTA GRANDE
\$1,745,000	2035 EL CAMINO DE LA LU
\$1,825,000	2932 HERMOSA RD
\$1,833,000	626 SAN ROQUE RD
\$1,925,000	2621 MONTRORSE PL
\$1,940,000	2444 SANTA BARBARA ST
\$1,960,000	2924 SELWYN CIR
\$2,325,000	130 CANYON ACRES DR
\$2,570,000	128 ANACAPA ST
\$3,050,000	56 LA VISTA GRANDE
\$3,200,000	23 FRANCISCO DR
\$4,375,000	1540 KNOLL CIRCLE
\$7,600,000	365 EL CIELITO RD
\$8,300,000	3511 SEA LEDGE LN

\$103,063,000 Total Volume
\$1,431,431 Avg
\$1,161,250 Median
72 Sales

SOUTH COUNTY TOTAL
128 SALES
\$1,496,465 Avg. Price
\$1,102,500 Median
73 SALES OVER 1 MILLION

SOUTH COUNTY TTL (Excluding Luxury)
109 SALES
\$1,225,839 Avg Price
\$1,003,000 Median

SFR Only (Excluding Luxury)
74 SALES
\$1,411,432 Avg Price
\$1,094,500 Median

Condo ONLY (Excluding Luxury)
35 SALES
833,443 Avg
\$670,000 Median

ALL SFR Only
92 SALES
\$1,744,859 Avg Price
\$1,189,500 Median

All CONDO ONLY
36 SALES
\$861,681 Avg Price
\$682,500 Median

Cash Sales
27%

"Luxury": Hope Ranch, Montecito & Beachfront