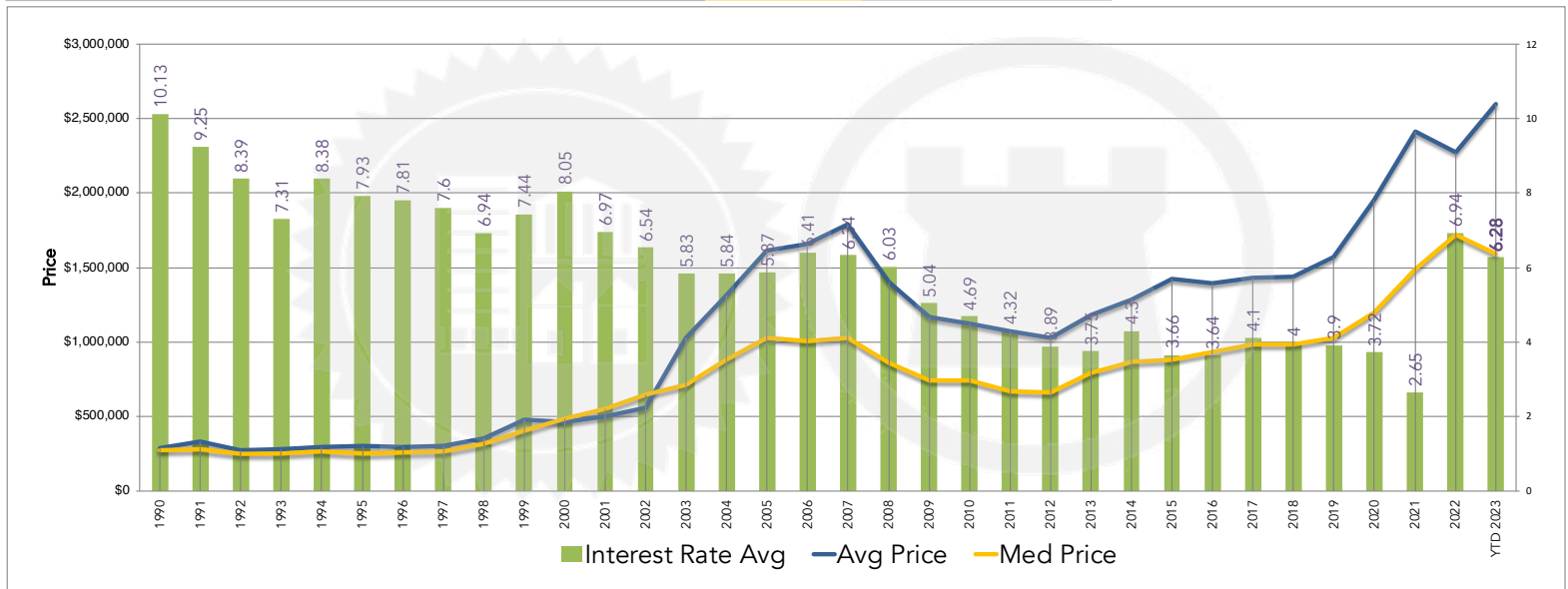


	Avg Price	Med Price	(median) %Change	Interest Rate Avg
1990	\$286,375	\$271,500		10.13
1991	\$335,881	\$279,500	3%	9.25
1992	\$274,051	\$250,000	-11%	8.39
1993	\$279,521	\$252,750	1%	7.31
1994	\$294,875	\$265,000	5%	8.38
1995	\$301,005	\$253,000	-5%	7.93
1996	\$297,017	\$260,000	3%	7.81
1997	\$305,749	\$265,000	2%	7.6
1998	\$356,432	\$315,000	19%	6.94
1999	\$480,892	\$407,500	29%	7.44
2000	\$468,085	\$489,000	20%	8.05
2001	\$502,424	\$550,000	12%	6.97
2002	\$558,359	\$650,000	18%	6.54
2003	\$1,028,464	\$714,250	10%	5.83
2004	\$1,316,333	\$882,121	24%	5.84
2005	\$1,614,263	\$1,026,417	16%	5.87
2006	\$1,657,277	\$1,010,063	-2%	6.41
2007	\$1,787,898	\$1,031,500	2%	6.34
2008	\$1,399,546	\$863,167	-16%	6.03
2009	\$1,168,269	\$739,566	-14%	5.04
2010	\$1,120,227	\$739,271	0%	4.69
2011	\$1,074,837	\$666,417	-10%	4.32
2012	\$1,025,906	\$659,250	-1%	3.89
2013	\$1,185,541	\$792,042	20%	3.72
2014	\$1,283,202	\$870,833	10%	4.3
2015	\$1,421,840	\$883,854	1%	3.66
2016	\$1,394,559	\$936,042	6%	3.64
2017	\$1,431,321	\$986,000	5%	4.1
2018	\$1,439,635	\$982,796	0%	4
2019	\$1,569,842	\$1,029,000	5%	3.9
2020	\$1,955,284	\$1,200,000	17%	3.72
2021	\$2,415,863	\$1,492,500	24%	2.65
2022	\$2,275,881	\$1,720,000	15%	6.94
YTD 2023	\$2,597,762	\$1,590,000	-8%	6.28

## South Santa Barbara County 33-Year Average & Median Price

FIDELITY NATIONAL TITLE GROUP SANTA BARBARA

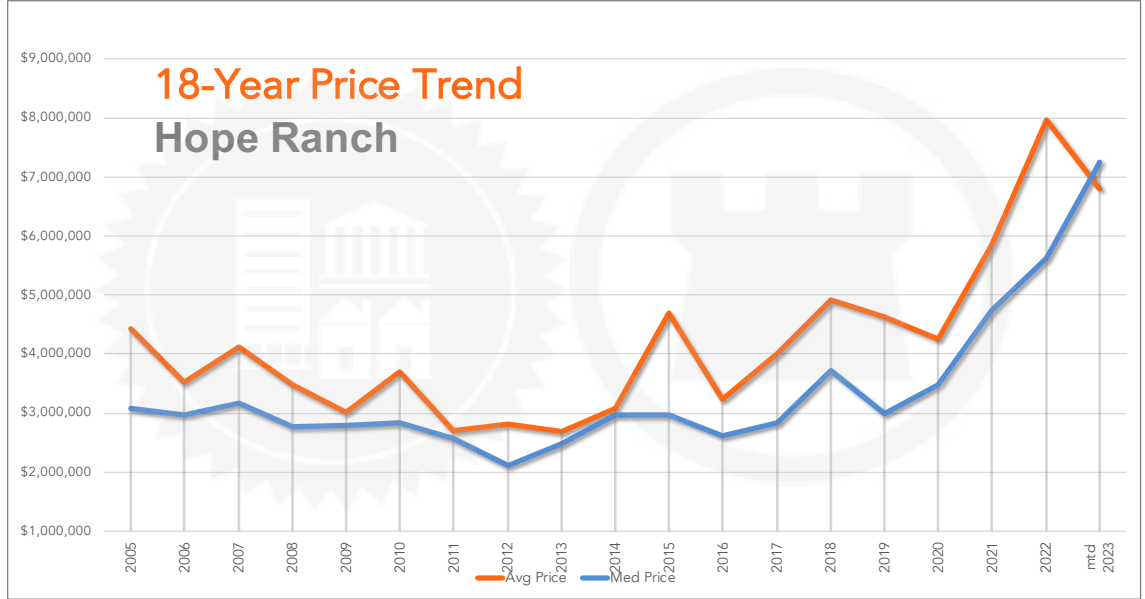


information deemed reliable but not guaranteed

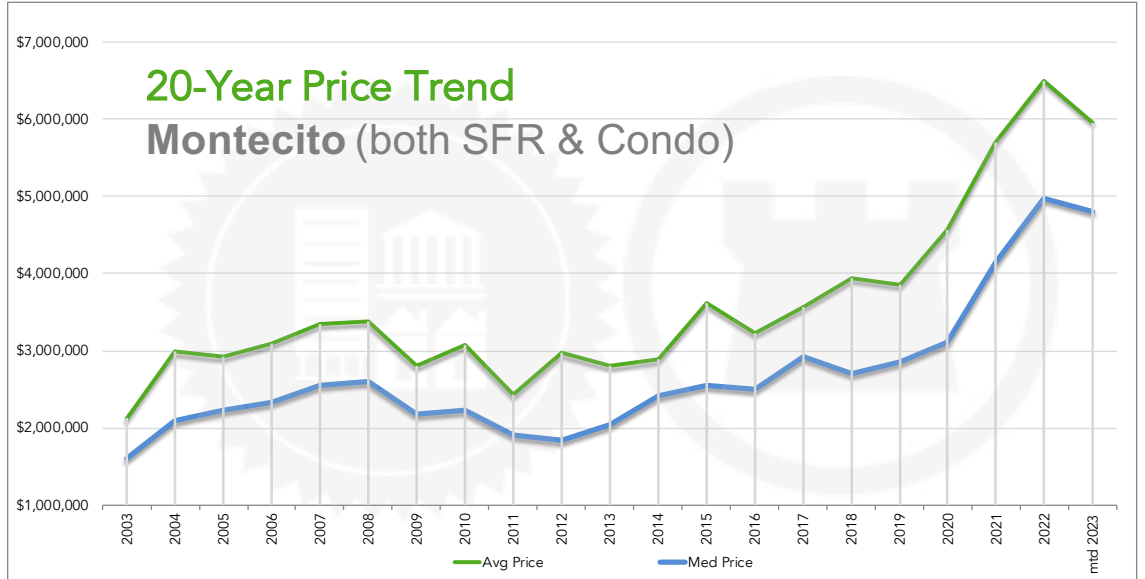
FIDELITY NATIONAL TITLE GROUP SANTA BARBARA



	Avg Price	Med Price	%Chg
2005	\$4,435,833	\$3,083,000	
2006	\$3,523,423	\$2,969,417	-4%
2007	\$4,129,285	\$3,160,000	6%
2008	\$3,489,236	\$2,762,500	-13%
2009	\$3,020,581	\$2,801,930	1%
2010	\$3,708,157	\$2,834,180	1%
2011	\$2,700,921	\$2,571,800	-9%
2012	\$2,816,204	\$2,112,110	-18%
2013	\$2,688,742	\$2,475,000	17%
2014	\$3,077,900	\$2,970,250	20%
2015	\$4,705,428	\$2,975,000	0%
2016	\$3,238,000	\$2,612,500	-12%
2017	\$4,007,375	\$2,832,500	8%
2018	\$4,910,737	\$3,722,500	31%
2019	\$4,628,800	\$3,000,000	-19%
2020	\$4,259,691	\$3,485,000	16%
2021	\$5,846,738	\$4,750,000	36%
2022	\$7,964,873	\$5,625,000	18%
mtd 2023	\$6,792,857	\$7,250,000	29%



	Avg Price	Med Price	%Chg
2003	\$2,122,573	\$1,606,542	
2004	\$2,986,617	\$2,099,271	31%
2005	\$2,921,686	\$2,223,271	6%
2006	\$3,092,422	\$2,336,667	5%
2007	\$3,345,281	\$2,560,417	10%
2008	\$3,386,326	\$2,609,667	2%
2009	\$2,814,635	\$2,186,104	-16%
2010	\$3,077,094	\$2,231,694	2%
2011	\$2,428,436	\$1,915,887	-14%
2012	\$2,975,297	\$1,835,000	-4%
2013	\$2,810,283	\$2,050,000	12%
2014	\$2,886,388	\$2,425,000	18%
2015	\$3,615,674	\$2,550,000	5%
2016	\$3,237,899	\$2,500,000	-2%
2017	\$3,566,905	\$2,925,000	17%
2018	\$3,946,770	\$2,700,000	-8%
2019	\$3,854,656	\$2,851,000	6%
2020	\$4,563,296	\$3,112,500	9%
2021	\$5,703,739	\$4,150,000	33%
2022	\$6,497,279	\$4,975,000	20%
mtd 2023	\$5,959,631	\$4,811,500	-3%



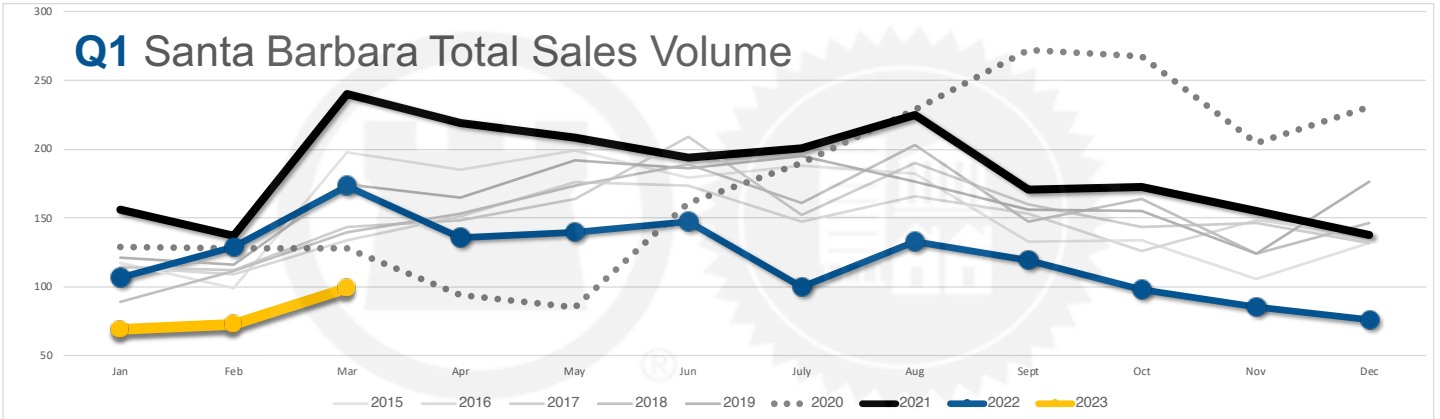
information deemed reliable but not guaranteed



# Fidelity National Title Group-Santa Barbara

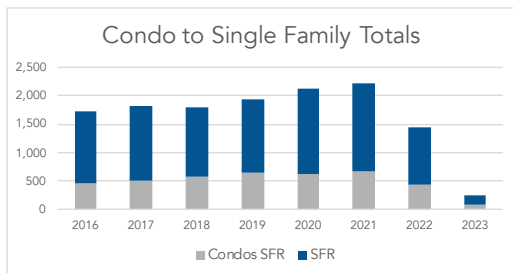
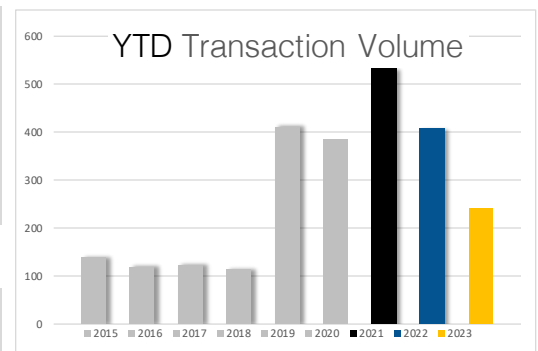
## Q1 2023 Santa Barbara Real Estate Report

Year	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec	Total
2015	117	99	198	185	199	179	188	182	133	134	106	132	1,852
2016	114	109	134	151	176	173	147	166	153	126	148	140	1,737
2017	114	112	143	148	164	209	152	190	160	143	146	132	1,813
2018	89	111	140	153	173	189	161	203	147	164	124	146	1,800
2019	121	116	174	165	192	186	195	176	156	155	124	176	1,936
2020	129	128	128	94	85	161	190	229	272	267	204	231	2,118
2021	156	137	240	219	208	194	201	225	171	172	155	138	2,216
2022	107	129	173	136	140	147	100	133	119	98	85	76	1,443
2023	69	73	99										



YTD CONDO/SFR Sales Total				
Year	Condos	SFR	TOTAL	Condo %
2016	454	1,283	1,737	26%
2017	502	1,311	1,813	28%
2018	570	1,230	1,800	32%
2019	634	1,302	1,936	33%
2020	624	1,494	2,118	29%
2021	675	1,541	2,216	30%
2022	428	1,015	1,443	30%
2023	73	168	241	30%

MTD Trans Volume			% Change
2015	138	n/a	
2016	119	-14%	
2017	123	3%	
2018	113	-8%	
2019	411	264%	
2020	385	-6%	
2021	533	38%	
2022	409	-23%	
2023	241	-41%	

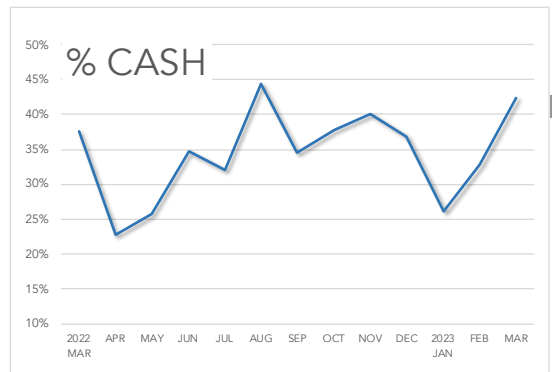
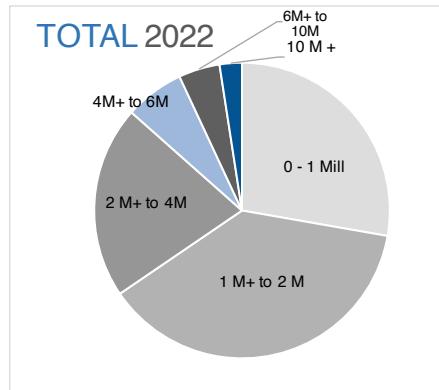
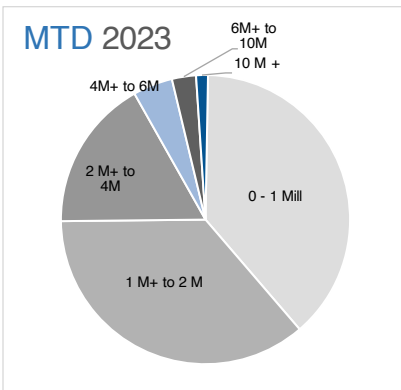


TOTAL YTD Sales Dollar Volume			%CHG
2016	\$2,393,974,000		
2017	\$2,592,122,524	8%	
2018	\$2,589,711,931	0%	
2019	\$3,043,923,281	18%	
2020	\$4,142,544,870	36%	
2021	\$5,353,551,979	29%	
2022	\$3,933,446,977	-27%	
YTD-2023	\$626,060,734	-84%	

CASH Transactions			
	#	Total Trans	%
2022 MAR	65	173	38%
APR	31	136	23%
MAY	36	140	26%
JUN	51	147	35%
JUL	32	100	32%
AUG	59	133	44%
SEP	41	119	34%
OCT	37	98	38%
NOV	34	85	40%
DEC	28	76	37%
2023 JAN	18	69	26%
FEB	24	73	33%
MAR	42	99	42%

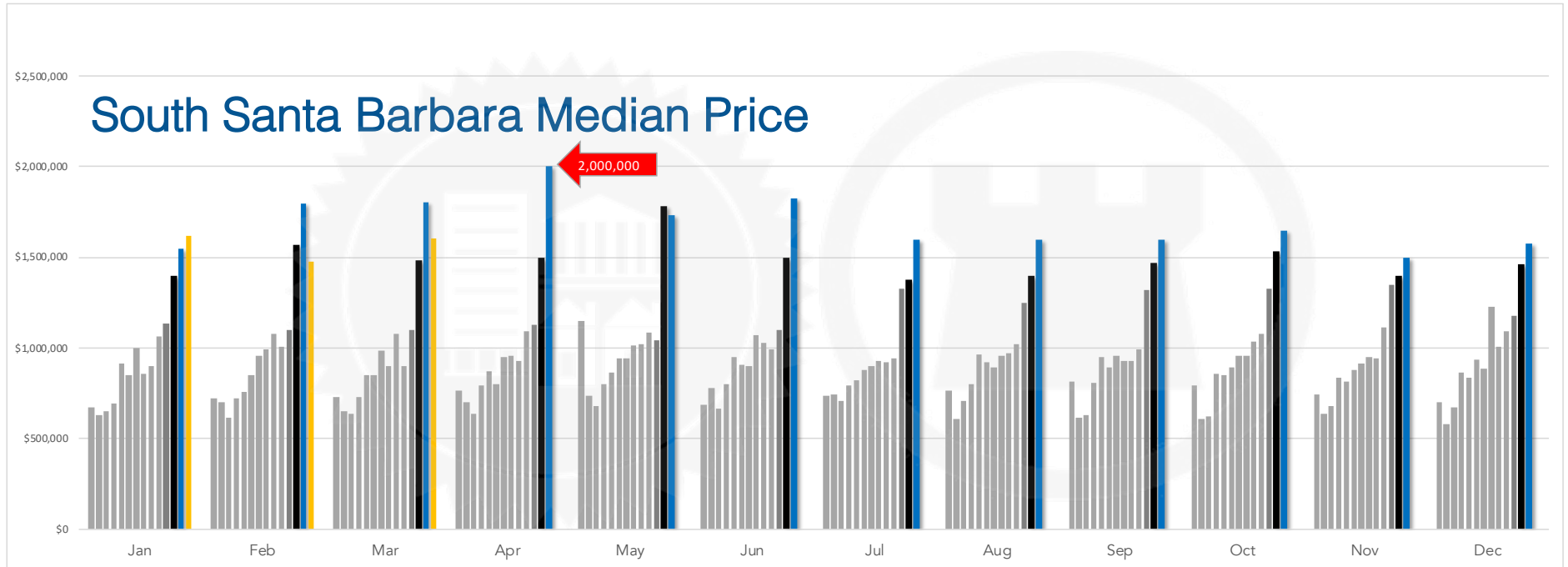
Price Range (Millions)	Volume
0 - 1 Mill	52
1 M+ to 2 M	98
2 M+ to 4M	55
4M+ to 6M	18
6M+ to 10M	10
10 M +	8
<b>TOTAL</b>	<b>241</b>

Price Range (Millions)	Volume	%CHG
0 - 1 Mill	286	450%
1 M+ to 2 M	586	498%
2 M+ to 4M	358	551%
4M+ to 6M	102	467%
6M+ to 10M	59	490%
10 M +	52	550%
<b>TOTAL</b>	<b>1443</b>	





Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD AVG	%Change
2010	\$675,000	\$725,000	\$730,000	\$762,500	\$1,150,000	\$687,500	\$740,000	\$762,500	\$811,750	\$794,750	\$745,000	\$702,500	\$773,875	n/a
2011	\$628,500	\$700,000	\$653,000	\$702,000	\$733,250	\$782,000	\$745,000	\$611,000	\$616,250	\$610,000	\$638,000	\$578,000	\$666,417	-14%
2012	\$652,000	\$617,500	\$640,000	\$640,000	\$680,000	\$662,500	\$707,500	\$705,500	\$631,750	\$620,000	\$681,250	\$673,000	\$659,250	-1%
2013	\$695,000	\$721,500	\$727,500	\$790,000	\$801,000	\$800,500	\$797,000	\$803,000	\$810,000	\$857,000	\$837,000	\$865,000	\$792,042	20%
2014	\$914,000	\$759,000	\$850,000	\$875,000	\$865,000	\$950,000	\$824,500	\$967,500	\$949,000	\$847,000	\$815,250	\$833,750	\$870,833	10%
2015	\$850,000	\$850,000	\$850,000	\$799,000	\$944,500	\$904,500	\$878,000	\$924,500	\$895,000	\$895,250	\$878,000	\$937,500	\$883,854	1%
2016	\$999,000	\$954,500	\$985,000	\$949,000	\$945,000	\$900,000	\$899,000	\$894,500	\$955,000	\$955,000	\$912,500	\$884,000	\$936,042	6%
2017	\$860,000	\$991,500	\$900,000	\$960,500	\$1,015,000	\$1,072,500	\$930,000	\$954,000	\$930,000	\$959,000	\$953,000	\$1,230,000	\$979,625	5%
2018	\$900,000	\$1,080,000	\$1,079,500	\$927,500	\$1,020,000	\$1,025,000	\$925,000	\$970,000	\$929,000	\$1,038,456	\$942,000	\$1,004,000	\$986,705	1%
2019	\$1,066,500	\$1,005,000	\$900,000	\$1,090,000	\$1,087,500	\$994,500	\$940,000	\$1,022,500	\$992,500	\$1,079,000	\$1,112,500	\$1,089,250	\$1,031,604	5%
2020	\$1,135,000	\$1,102,500	\$1,100,000	\$1,125,500	\$1,042,500	\$1,100,000	\$1,325,000	\$1,250,000	\$1,322,500	\$1,325,000	\$1,351,500	\$1,177,500	\$1,196,417	16%
2021	\$1,400,000	\$1,572,000	\$1,485,000	\$1,500,000	\$1,780,000	\$1,498,591	\$1,375,000	\$1,400,000	\$1,470,000	\$1,530,160	\$1,400,000	\$1,462,000	\$1,489,396	24%
2022	\$1,550,000	\$1,797,500	\$1,800,000	\$2,000,000	\$1,730,000	\$1,827,000	\$1,600,000	\$1,595,000	\$1,595,000	\$1,650,000	\$1,500,000	\$1,575,000	\$1,684,958	13%
2023	\$1,615,000	\$1,476,000	\$1,605,000											-100%



The above data is based on resale activity for Goleta, Santa Barbara, Montecito, and Carpinteria. This data does not include mobile homes. The above information is deemed reliable, but not guaranteed.